

# MSA Insider



Getting You to Settlement



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Your Premiere Compliance Solution

## ***MedAllocators, Inc. Launches New Services to Contain Cost of Medicare Set-Asides***

Utilizing its national coverage of registered nurses, MedAllocators is pleased to announce a new service to reduce the cost of Medicare Set-Asides. Called the **Focused On-Site Nurse Review**, this service provides for a registered nurse to contact and meet with a claimant's treating physician to assist in developing a plan to appropriately outline future medical treatment and pharmacy costs. Medicare's June 1, 2009 implementation of its independent review and pricing of prescription drug medication has significantly increased the cost of Medicare Set-Asides. Furthermore, Medicare has stated that in determining future prescription drug use, just as with medical treatment, it will give the most weight to the reports and opinions of the treating physician.

While similar to a case management meeting, the Focused On-Site Nurse Review is uniquely designed to address the need for outlining appropriate future medical treatment and prescription medication. This is accomplished by a trained, registered nurse meeting with the treating physician and the claimant to discuss potential ways to reduce future medical costs such as:

- Changing from brand name medication to the equivalent generic.
- Changing from brand name medication with no generic to a similar medication with a generic.
- Tapering the use of medications, especially pain medications.
- Determining an end date for medications.
- In regard to treatment, outlining the need for such future services as physician visits, physical therapy and TENS units and supplies.

**For Example**, even the treating physician's agreement to change one medication such as a muscle relaxant like Skelaxin with no generic, to a similar medication such as Flexeril with a generic, can yield significant cost savings over a claimant's lifetime, consider:

<i>Skelaxin 800mg three times a day</i>	
Annual Cost:	\$ <u>3,401.68</u>
Cost Over 25 Year Life Expectancy:	\$ <u>85,041.90</u>
<i>Cyclobenzaprine (Flexeril generic) 10mg three times a day</i>	
Annual Cost:	\$ <u>1,363.50</u>
Cost Over 25 Year Life Expectancy:	\$ <u>34,087.50</u>
<b>Cost Savings Over Life Expectancy:</b>	<b>\$ <u>50,954.40</u></b>

The Focused On-Site Nurse Review is available for an additional fee on a case-by-case basis depending on the potential for future drug use and medical treatment. Please contact your dedicated Account Executive to further discuss this service.

## **MSP Reporting**

### **DEADLINES APPROACHING!**

**September 30, 2009** - Deadline for Responsible Reporting Entities (RREs) to be registered with CMS.

**January 1, 2010** - Reporting system must be in place to begin mandatory testing with CMS.

**April 1, 2010** - Mandatory reporting begins.

Developing a reporting platform can take months, large amounts of capital and plenty of patience dealing with the constant changes to the reporting requirements. However, the RRE can choose a third party agent like **MedAllocators** to avoid these issues. MedAllocators Reporter has developed a robust IS platform that complies with all MSP mandatory reporting requirements. Contact your Account Executive or one of our reporting specialists today!

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