

MSA Insider



Getting You to Settlement

October 2010

Your Premiere Compliance Solution

MedAllocators Solutions to High MSA Amounts Yield Results!

It goes without saying that since the Centers for Medicare and Medicaid Services (CMS) began to independently price prescription medications starting in June 2009, Medicare Set-Aside amounts in workers' compensation cases have increased significantly. In past MSA Insiders we have documented solutions to reduce MSA amounts such as obtaining updated prescription histories, updated reports from treating physicians, and recent reports from family doctors, even if non-authorized physicians. These methods have proven successful as the below examples reveal:

Updated Prescription History: By obtaining an updated prescription drug history and matching it to a progression of medical records which revealed limiting of medication use the **MSA was reduced by \$86,046.**

Updated Report from Treating Physician: Documentation of future medication needs by the treating physician continues to be successful with CMS.

- ◇ **MSA savings of \$59,732** by obtaining a letter from the treating physician which limited medications.
- ◇ Updated report from the treating physician documented a cervical fusion was no longer recommended, an **MSA savings of \$41,190.**
- ◇ Treating physician switched claimant from a brand name to a generic medication **lowering the MSA amount by \$1.3 million.**

Recent Report from Family Doctor: CMS continues to state they will not accept letters from carriers as proof that a claimant is no longer treating. This means that often a report from a family doctor is needed, even if a non-authorized physician. In one case a report was obtained from the family doctor documenting the claimant was no longer on medications related to the injury, a **savings of over \$100,000.00 in the MSA.**

MedAllocators' MSA Addendum Provides Early Warning Of Potential High MSA

Given the time and difficulty it can be to have an MSA reconsidered by CMS after it is approved, the limiting of treatment and medications must be addressed before the MSA is submitted to CMS. For a year now MedAllocators has been providing an Addendum on workers' compensation MSAs which documents the potential for CMS to increase the MSA amount because of such issues as open ended or brand name medications or unresolved treatment recommendations, like a surgery. The MSA Addendum has played a key role in several of the above examples.

Besides providing the MSA Addendum, we will work with you to find the appropriate solution to the issue or issues the Addendum raises. Oftentimes it is a simple matter of obtaining an updated or more specific report from the treating physician or a more recent prescription history. Whatever the issue the Addendum presents, MedAllocators will provide a solution to potentially reduce the MSA amount so you can close out medical and settle your case.

MedAllocators' Events:

Upcoming Webinars:

How to Resolve
Medicare Liens post-October 1, 2010

October 27, 2010
November 3, 2010

TIME: 2:00pm EST

To register contact your Account Executive or visit the website at
www.MedAllocators.com

Medicare Set-Aside / SCHIP Summit
Meeting

LOCATION:

***National Workers' Compensation &
Disability Conference & Expo.***

Come hear Executives from some of the largest MSA/SCHIP compliance companies including **MedAllocators' President Chris Carpenter**, hash out some of the biggest difficulties faced in trying to comply with Section 111 of the MMSEA. Plus, you'll have an opportunity to ask the expert panel your specific questions.

November, 10 at 11:00am - 12:15pm

**Come visit us at
BOOTH #436**